

Knight BPO

Knight BPO specialises in simplifying, streamlining and structuring accounts management for their SME clients. They manage the books and processes of a variety of organisations across a number of industries.

Accounting & Bookkeeping

MYOB Exo
MYOB Advanced







THE CHALLENGE

Though diverse, a few of Knight BPO's clients share a common challenge: how to improve cash flow by reducing overdue debt. With some industries predictably slower to pay than others, Knight needed a solution to bump clients to the top of the 'to-be-paid' list.






SOLUTION

-  **Tracking and reporting:** Knight BPO can report payment progress back to their clients because every invoice is tracked from issue to payment.
-  **Payment reminders are automated** so BPO can efficiently reach a high volume of debtors on behalf of their clients.
-  **Resourcing accounts receivable** is done with automation, a cost-effective solution for small-to-medium business clients.
-  **AR tasks are scheduled** so the Knight team have clarity around debtor management tasks allocated to them.



RESULTS

-  Within three months, one Knight BPO client stopped using credit financing to cover cash flow shortfalls, paid back its financing loans plus interest, and became cash flow positive.
-  Knight BPO saves an estimated 5 hours of debtor management duties per week for each client using ezyCollect.
-  Within three months, one Knight BPO client has slashed its overdue debts by as much as 75%, with only 10% of debts now overdue.

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